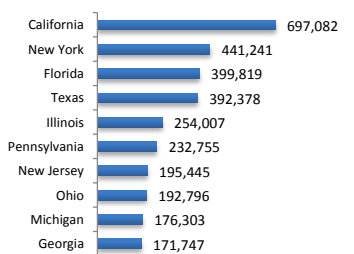


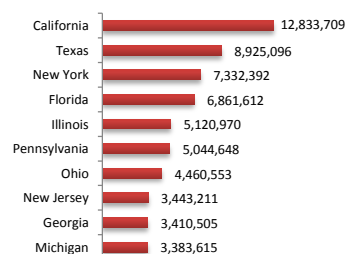
1 State Business Totals & Stats

STATE	NUMBER OF FIRMS	% TOTAL US FIRMS	NUMBER OF ESTABLISHMENTS	EMPLOYMENT	% TOTAL US EMPLOYMENT	ANNUAL PAYROLL (\$1,000)	% TOTAL US PAYROLL	RETAIL SALES (\$1,000)	% TOTAL US RETAIL SALES	MANUFACTURER SHIPMENTS (\$1,000)	% TOTAL MANUFACTURER SHIPMENTS	MERCHANT WHOLESALER SALES (\$1,000)	% TOTAL US MERCHANT WHOLESALER SALES
Alabama	77,035	1.29%	100,805	1,612,258	1.41%	\$56,972,095	1.17%	\$57,344,851	1.46%	\$112,858,843	2.11%	\$52,252,752	1.25%
Alaska	16,418	0.28%	19,901	252,882	0.22%	\$12,405,674	0.26%	\$9,303,387	0.24%	\$8,204,030	0.15%	\$4,563,605	0.11%
Arizona	104,191	1.75%	134,072	2,122,265	1.85%	\$82,941,093	1.71%	\$86,758,801	2.21%	\$57,977,827	1.09%	\$57,573,459	1.38%
Arkansas	51,425	0.86%	65,451	970,748	0.85%	\$33,065,154	0.68%	\$32,974,282	0.84%	\$60,735,582	1.14%	\$29,659,789	0.71%
California	697,082	11.72%	857,831	12,833,709	11.21%	\$621,734,902	12.80%	\$455,032,270	11.61%	\$491,372,092	9.20%	\$598,456,486	14.34%
Colorado	126,771	2.13%	152,997	2,005,578	1.75%	\$87,461,719	1.80%	\$65,896,788	1.68%	\$46,331,953	0.87%	\$53,598,986	1.28%
Connecticut	73,515	1.24%	90,048	1,468,291	1.28%	\$78,026,725	1.61%	\$52,165,480	1.33%	\$58,404,898	1.09%	\$107,917,037	2.59%
Delaware	19,741	0.33%	24,523	370,846	0.32%	\$16,777,392	0.35%	\$14,202,083	0.36%	\$25,679,939	0.48%	\$5,727,401	0.14%
District of Columbia	16,728	0.28%	21,210	466,550	0.41%	\$30,236,461	0.62%	\$3,843,716	0.10%	\$332,844	0.01%	\$2,117,990	0.05%
Florida	399,819	6.72%	491,249	6,861,612	5.99%	\$253,360,443	5.22%	\$262,341,127	6.70%	\$104,832,907	1.96%	\$221,641,518	5.31%
Georgia	171,747	2.89%	219,348	3,410,505	2.98%	\$136,632,394	2.81%	\$117,516,907	3.00%	\$144,280,774	2.70%	\$141,962,359	3.40%
Hawaii	25,746	0.43%	32,372	488,403	0.43%	\$17,742,683	0.37%	\$17,611,851	0.45%	\$8,799,266	0.16%	\$8,894,672	0.21%
Idaho	37,482	0.63%	44,300	500,226	0.44%	\$16,328,394	0.34%	\$20,526,631	0.52%	\$18,010,976	0.34%	\$14,286,715	0.34%
Illinois	254,007	4.27%	314,977	5,120,970	4.47%	\$233,992,734	4.82%	\$165,450,520	4.22%	\$257,760,713	4.83%	\$231,082,768	5.54%
Indiana	111,972	1.88%	146,017	2,449,980	2.14%	\$88,394,198	1.82%	\$78,745,589	2.01%	\$221,877,814	4.16%	\$67,634,947	1.62%
Iowa	63,720	1.07%	80,971	1,283,769	1.12%	\$43,832,368	0.90%	\$39,234,649	1.00%	\$97,592,051	1.83%	\$41,068,338	0.98%
Kansas	59,667	1.00%	74,698	1,146,263	1.00%	\$42,146,866	0.87%	\$34,538,332	0.88%	\$76,751,828	1.44%	\$45,863,865	1.10%
Kentucky	69,606	1.17%	90,661	1,486,545	1.30%	\$51,716,876	1.07%	\$50,405,925	1.29%	\$119,105,421	2.23%	\$74,680,759	1.79%
Louisiana	81,541	1.37%	103,384	1,639,104	1.43%	\$61,387,794	1.26%	\$56,543,203	1.44%	\$205,054,723	3.84%	\$51,415,553	1.23%
Maine	33,795	0.57%	40,616	488,932	0.43%	\$17,167,557	0.35%	\$20,444,031	0.52%	\$16,363,192	0.31%	\$8,823,719	0.21%
Maryland	109,087	1.83%	135,633	2,122,388	1.85%	\$96,620,659	1.99%	\$75,664,186	1.93%	\$41,456,097	0.78%	\$51,276,797	1.23%
Massachusetts	138,370	2.33%	170,473	2,967,877	2.59%	\$153,775,380	3.17%	\$88,082,966	2.25%	\$86,428,959	1.62%	\$95,275,672	2.28%
Michigan	176,303	2.96%	221,682	3,383,615	2.95%	\$135,807,633	2.80%	\$109,102,594	2.78%	\$234,455,768	4.39%	\$107,109,349	2.57%
Minnesota	118,744	2.00%	146,453	2,417,174	2.11%	\$102,179,234	2.10%	\$71,384,103	1.82%	\$107,563,060	2.01%	\$82,878,056	1.99%
Mississippi	46,137	0.78%	59,607	904,037	0.79%	\$28,452,219	0.59%	\$33,751,407	0.86%	\$59,869,456	1.12%	\$23,003,585	0.55%
Missouri	118,502	1.99%	150,892	2,358,706	2.06%	\$88,809,106	1.83%	\$76,575,216	1.95%	\$110,907,604	2.08%	\$81,032,913	1.94%
Montana	31,670	0.53%	36,326	341,357	0.30%	\$10,654,179	0.22%	\$14,686,854	0.37%	\$10,638,145	0.20%	\$8,202,782	0.20%
Nebraska	41,861	0.70%	51,633	779,508	0.68%	\$27,474,673	0.57%	\$26,486,612	0.68%	\$40,157,999	0.75%	\$24,019,868	0.58%
Nevada	47,929	0.81%	59,785	1,042,166	0.91%	\$39,137,038	0.81%	\$37,433,983	0.96%	\$15,735,577	0.29%	\$19,255,893	0.46%
New Hampshire	31,371	0.53%	37,873	568,043	0.50%	\$23,628,247	0.49%	\$25,353,874	0.65%	\$18,592,406	0.35%	\$14,564,458	0.35%
New Jersey	195,445	3.29%	231,186	3,443,211	3.01%	\$177,070,691	3.65%	\$124,813,580	3.19%	\$116,608,094	2.18%	\$233,413,004	5.59%
New Mexico	36,326	0.61%	44,986	615,879	0.54%	\$21,378,606	0.44%	\$24,469,997	0.62%	\$17,122,725	0.32%	\$10,589,286	0.25%
New York	441,241	7.42%	515,819	7,332,392	6.40%	\$400,789,941	8.25%	\$230,718,065	5.89%	\$162,720,173	3.05%	\$313,461,904	7.51%
North Carolina	169,798	2.85%	218,987	3,353,931	2.93%	\$124,323,228	2.56%	\$114,578,173	2.92%	\$205,867,299	3.86%	\$88,795,885	2.13%
North Dakota	17,845	0.30%	21,445	296,083	0.26%	\$10,045,929	0.21%	\$10,527,300	0.27%	\$11,349,799	0.21%	\$13,099,348	0.31%
Ohio	192,796	3.24%	256,551	4,460,553	3.90%	\$171,930,795	3.54%	\$138,816,008	3.54%	\$295,890,890	5.54%	\$135,575,279	3.25%
Oklahoma	72,243	1.21%	90,347	1,290,278	1.13%	\$45,238,063	0.93%	\$43,095,353	1.10%	\$60,681,358	1.14%	\$48,074,682	1.15%
Oregon	88,753	1.49%	108,040	1,363,826	1.19%	\$53,367,462	1.10%	\$50,370,919	1.29%	\$66,880,653	1.25%	\$51,910,777	1.24%
Pennsylvania	232,755	3.91%	298,432	5,044,648	4.41%	\$209,778,064	4.32%	\$166,842,778	4.26%	\$234,840,418	4.40%	\$142,859,202	3.42%
Rhode Island	24,845	0.42%	28,682	413,584	0.36%	\$16,775,718	0.35%	\$12,286,485	0.31%	\$12,061,517	0.23%	\$9,182,788	0.22%
South Carolina	80,107	1.35%	103,254	1,542,825	1.35%	\$51,720,724	1.07%	\$54,298,410	1.39%	\$93,977,455	1.76%	\$40,498,047	0.97%
South Dakota	21,573	0.36%	25,483	330,517	0.29%	\$10,453,529	0.22%	\$12,266,218	0.31%	\$13,051,128	0.24%	\$11,400,476	0.27%
Tennessee	99,055	1.67%	132,901	2,317,986	2.02%	\$86,220,358	1.78%	\$77,547,291	1.98%	\$140,447,760	2.63%	\$80,116,528	1.92%
Texas	392,378	6.60%	519,028	8,925,096	7.79%	\$376,646,791	7.76%	\$311,334,781	7.95%	\$593,541,502	11.12%	\$424,238,194	10.16%
Utah	58,115	0.98%	69,464	1,059,722	0.93%	\$37,848,144	0.78%	\$36,574,240	0.93%	\$42,431,657	0.79%	\$25,417,368	0.61%
Vermont	18,695	0.31%	21,567	264,766	0.23%	\$9,085,060	0.19%	\$9,310,119	0.24%	\$10,751,461	0.20%	\$5,121,694	0.12%
Virginia	150,125	2.52%	194,018	3,061,186	2.67%	\$137,138,223	2.82%	\$105,663,299	2.70%	\$92,417,797	1.73%	\$60,513,396	1.45%
Washington	145,612	2.45%	177,276	2,385,282	2.08%	\$110,389,623	2.27%	\$92,968,519	2.37%	\$112,053,283	2.10%	\$76,790,966	1.84%
West Virginia	30,054	0.51%	38,990	572,960	0.50%	\$18,864,009	0.39%	\$20,538,829	0.52%	\$25,080,573	0.47%	\$11,036,467	0.26%
Wisconsin	111,758	1.88%	140,861	2,355,879	2.06%	\$89,374,061	1.84%	\$72,283,321	1.85%	\$163,563,195	3.06%	\$59,996,244	1.44%
Wyoming	17,716	0.30%	20,360	214,715	0.19%	\$8,244,330	0.17%	\$8,957,553	0.23%	\$8,834,810	0.17%	\$6,352,890	0.15%
Totals:	5,949,217	100.00%	7,433,465	114,509,626	100.00%	\$4,855,545,239	100.00%	\$3,917,663,456	100.00%	\$5,338,306,501	100.00%	\$4,174,286,516	100.00%

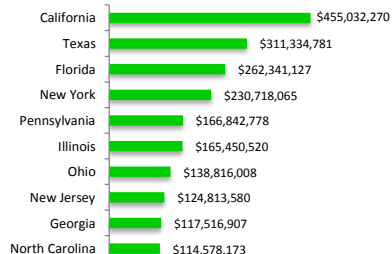
NUMBER OF FIRMS - TOP TEN



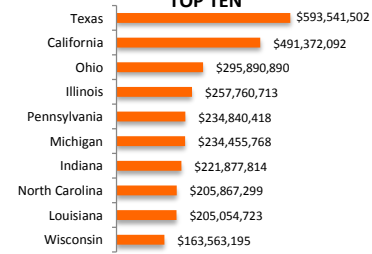
EMPLOYMENT - TOP TEN



RETAIL SALES - TOP TEN



MANUFACTURER SHIPMENTS TOP TEN



MERCHANT WHOLESALER SALES TOP TEN

